



# Business Exit Planning

## Understanding your business value

- Drivers of value
- Business valuation
- Due diligence

- Strategic direction
- Risk assessment
- Budgeting
- Business structure



- KPI development
- Performance analysis
- Financial and management reporting

- Investment decision
- Lease or buy
- Working capital management

- Efficiency
- Cost management
- Pricing
- EBITDA growth
- Key personnel retention
- Compliance management

### Contact your Pilot advisor on 07 3023 1300

If you have any questions or would like assistance with your business exit planning, please contact Chris King or Murray Howlett at [info@pilotpartners.com.au](mailto:info@pilotpartners.com.au).

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