



Business Exit Services



Exiting your business is inevitable. When the time comes to exit your business, you want to ensure that the process is as smooth and as financially beneficial for you as possible.

Why is it important to have an exit plan?

Regardless of whether you intend to sell in the near future or in many years to come, you must always protect your business against unexpected events. Planning early will enable you to exit on your terms at retirement or when a major event leads you to exit such as illness, a lifestyle change or business opportunity.

Issues and challenges

Planning for your exit strategy can be a challenging and emotional time, and there are many aspects that need to be carefully considered.

Issues to consider when planning an exit strategy:

- Who am I selling my business to?
- What type of sale am I undertaking?
- How do I maximise the value of the sale?
- Am I prepared for what happens after the sale?



Our services and expertise

Our team of business advisors will help you navigate the challenges, costs and opportunities facing your business. We provide tailored solutions to help you achieve a result that meets your business, family and personal objectives.

We will work with you to achieve your desired exit plan through the following services:

- Preparing a Business for Sale;
- Buyer Identification;
- Information memorandums; and
- Transaction Negotiations.

Next steps

It's never too early to create your business exit strategy.

A successful exit can take years and planning now will ensure you are in the best position when it comes to that time.

Exit your way.

📍 Level 10, 1 Eagle Street
Brisbane QLD 4000
Australia

✉️ PO Box 7095
Brisbane QLD 4001
Australia

+61 7 3023 1300
info@pilotpartners.com.au

DISCLAIMER: This publication contains general information only and is not intended to constitute financial advice. Any information provided or conclusions made, whether expressed or implied, do not take into account individual circumstances. It should not be relied upon as a substitute for professional advice.

Member of **Nexia**

Pilot is a trade mark of Pilot Partners Pty Ltd ACN 105 267 061 ABN 58 144 064 946. Liability limited by a scheme approved under Professional Standards Legislation. Nexia International is a worldwide network of independent accounting and consulting firms.